

GREDELJ SIGNES EXPORT DEALS AMOUNTING TO 34 MILLION KUNAS

Zagreb February 20th 2012 – Over the last week TŽV Gredelj has concluded several important export deals with total value of almost 34 million kunas. The contracts were signed with the Railway Transport of Montenegro PLC, with Elektroprivreda of Bosnia and Herzegovina and with the American company Electro-Motive Diesel, Inc – EMD.

For the Railway Transport of Montenegro PLC, TŽV Gredelj will undertake the repair and the modernization of two electric multiple units while at the same time significantly elevating both the standard and the safety of passengers' transport and will be also performing minor repair of eleven passenger coaches of different series. **Total value of these orders is 15 million kunas.**

The agreed activities on eleven passenger coaches will be completed within a month from the day they enter TŽV Gredelj's facilities, and the activities on two electric multiple units are planned to be completed within four months.

These business deals are the results of international tenders where TŽV Gredelj was selected as the most favourable bidder.

TŽV Gredelj will be also manufacturing forty bogies for freight cars for Elektroprivreda of Bosnia and Herzegovina. **Total value of this order is 5 million kunas.**

For the company Electro-Motive Diesel – EMD, owned by the American company Progress Rail Manufacturing Corporation (subsidiary of Caterpillar Inc), TŽV Gredelj will construct 88 bogie frames for locomotives and total value of this order is 14 million kunas. It must be pointed out that this deal is the first concrete result of the recently signed agreement on joint development and promotion with the aforementioned American company, and TŽV Gredelj hopes that the collaboration with EMD will also be successful in the future.

„ I am extremely satisfied with concluding the contracts for these foreign orders, which I find very important for the further development of our company in these difficult times, because they prove and confirm our quality and competitiveness in a demanding foreign market. Notwithstanding the drop in orders in 2011 due to dire economic situation, we expect that TŽV Gredelj's business results for the previous year will be positive, particularly considering current insolvency problems. We are also expecting other significant projects in reconstruction and modernization of locomotives and coaches and multiple units to follow soon. I take this opportunity to express my pride that our products are exported and used throughout Africa, Asia, America, Europe and other countries“ - said the Chairman of the Board of TŽV Gredelj, Ivan Tolić.

Info:

The rolling stock factory Gredelj was founded in 1894 as main workshop of the Hungarian state railways for repair and inspection of steam locomotives. Shortly after being founded, the factory widened its activity and continued to develop in every way. Today it employs more than 1500 people in the city of Zagreb on a surface area of 350.000 square meters. All the company's capacities i.e. manufacturing lines on the new location in Vukomerec were modernized, enabling Gredelj to strengthen its position as the regional leader in repair and production of all kinds of rolling stock.